

## **ANNOUNCEMENT**

The Board of Directors of Scicom (MSC) Berhad (hereinafter referred to as "Scicom" or "the Company") is pleased to announce the following unaudited consolidated results for the third quarter ended 31 March 2012.

# CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

	INDIVIDUAL	QUARTER	CUMULATIVE	QUARTERS
	Current	Preceding Year	Current	Preceding
	Year	Corresponding	Financial	Financial
	Quarter	Quarter	Period Ended	Period Ended
	31.3.2012	31.3.2011	31.3.2012	31.3.2011
	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)
	RM'000	RM'000	RM'000	RM'000
Revenue	30,188	34,837	96,719	106,493
Operating expenses	(27,352)	(31,960)	(87,586)	(97,199)
Operating profit	2,836	2,877	9,133	9,294
Share of profit of jointly controlled entity, net of tax	142	108	345	456
Gain/ (loss) on foreign exchange	(86)	208	210	(237)
Other operating income	3	55	32	63
Finance income	41	14	230	35
Finance costs	(16)	(66)	(49)	(124)
Profit before taxation	2,920	3,196	9,901	9,487
Taxation	106	17	(81)	(11)
Profit for the financial period	3,026	3,213	9,820	9,476



# **CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME (cont'd)**

	INDIVIDUAL	QUARTER	CUMULATIVE QUARTERS		
	Current	Preceding Year	Current	Preceding	
	Year	Corresponding	Financial	Financial	
	Quarter	Quarter	Period Ended	Period Ended	
	31.3.2012	31.3.2011	31.3.2012	31.3.2011	
	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	
	RM'000	RM'000	RM'000	RM'000	
Other comprehensive (loss)/ income , net of tax					
Foreign currency translation					
differences					
for foreign operations	(171)	10	(285)	113	
Total comprehensive income for the	2,855	3,223	9,535	9,589	
financial period					
Profit attributable to:					
- Owners of the Company	3,027	3,213	9,821	9,476	
- Non-controlling interest	(1)	0	(1)		
Profit for the financial period	3,026	3,213	9,820	9,476	
Total comprehensive income attributable to:					
- Owners of the Company	2,856	3,223	9,536	9,589	
- Non-controlling interest	(1)	0	(1)		
Total comprehensive income for the	2,855	3,223	9,535	9,589	
financial period					
Earnings per share attributable to					
equity holders of the Company:	4.55	4.00			
- Basic (sen)	1.02	1.08	3.32	3.20	
- Diluted (sen)	N/A	N/A	N/A	N/A	

The following disclosures are not applicable for the Group:

- a. Provision for and write off of inventories;
- b. Provision for and write off of receivables;
- c. Gain or loss on disposal of quoted or unquoted investments or properties;
- d. Impairment of assets;
- e. Gain or loss on derivatives; and
- f. Exceptional items

The condensed consolidated statement of comprehensive income should be read in conjunction with the audited financial statements for the financial year ended 30 June 2011 and the accompanying explanatory notes attached to the interim financial report.



# **CONSOLIDATED STATEMENT OF FINANCIAL POSITION**

As At Current	As At Preceding	
31.3.2012	30.06.2011	
(Unaudited)	(Audited)	
RM'000	RM'000	
1		
9,760	9,890	
1,475	1,130	
391	308	
11,626	11,328	
25,044	22,956	
10,003	10,571	
7,282	4,592	
893	658	
12,300	18,423	
55,522	57,200	
67,148	68,528	
29,621	29,621	
-	1,983	
	28,572	
	(120)	
	60,056	
503	55	
61,208	60,111	
470	410	
470	410	
5,470	8,007	
5,470	8,007	
5,940	8,417	
67,148	68,528	
	Financial Period Ended 31.3.2012 (Unaudited) RM'000  9,760 1,475 391 11,626  25,044 10,003 7,282 893 12,300 55,522  67,148  29,621 1,983 29,506 (405) 60,705 503 61,208  470 470 5,470 5,470 5,940	

The condensed consolidated statement of financial position should be read in conjunction with the audited financial statements for the financial year ended 30 June 2011 and the accompanying explanatory notes attached to the interim financial report.



# **CONSOLIDATED STATEMENT OF CHANGES IN EQUITY**

	Issued and fully paid ordinary shares of RM0.10 each		Non-dist	ributable	Distributable					
	Number of shares	Nominal value	Share premium reserve	Currency translation reserve	Retained earnings	Total	Non-controlling interest	Total Equity		
	'000	RM'000	RM'000	RM'000	RM'000	RM'000	RM'000	RM'000		
9 months ended 31.3.2011 (Unaudited)										
As at 1 July 2010	268,023	26,802	4,478	(166)	20,944	52,058	0	52,058		
Currency translation differences, representing										
total income and expense recognised										
directly in equity	0	0	0	113	0	113	0	113		
Net profit for the financial period	0	0	0	0	9,476	9,476	0	9,476		
Total comprehensive (loss)/ income	0	0	0	113	9,476	9,589	0	9,589		
Dividends for the financial year ended:										
- 30 June 2010	0	0	0	0	(2,693)	(2,693)	0	(2,693		
- 30 June 2011	0	0	0	0	(2,962)	(2,962)	0	(2,962		
Issuance of shares pursuant to ESOS	1,260	126	252	0	0	378	0	378		
Bonus issue	26,928	2,693	(2,693)	0	0	0	0	0		
Expenses incurred pursuant to bonus issue	0	0	(54)	0	0	(54)	0	(54		
As at 31 March 2011	296,211	29,621	1,983	(53)	24,765	56,316	0	56,316		
9 months ended 31.3.2012 (Unaudited)										
As at 1 July 2011	296,211	29,621	1,983	(120)	28,572	60,056	55	60,111		
Currency translation differences, representing total income and expense recognised										
directly in equity	0	0	0	(285)	0	(285)	0	(285		
Net profit for the financial period	0	0	0	0	9,821	9,821	(1)	9,820		
Incorporation of new subsidiary	0	0	0	0	0	0	449	449		
Total comprehensive income	0	0	0	(285)	9,821	9,536	448	9,984		
Dividends for the financial year ended:										
- 30 June 2011	0	0	0	0	(5,925)	(5,925)	0	(5,925		
- 30 June 2012	0	0	0	0	(2,962)	(2,962)	0	(2,962		
	296.211	29.621	1.983	(405)				61,208		

The condensed consolidated statement of changes in equity should be read in conjunction with the audited financial statements for the financial year ended 30 June 2011 and the accompanying explanatory notes attached to the interim financial report.



# **CONDENSED CONSOLIDATED STATEMENT OF CASH FLOW**

	Current	Preceding
	Financial	Financial
	Period Ended	Period Ended
	31.3.2012	31.3.2011
	(Unaudited)	(Unaudited)
	RM'000	RM'000
Operating Activities		
Profit attributable to the Owners of the Company	9,821	9,476
Adjustments:		
Depreciation of plant and equipment	3,625	4,814
Unrealised foreign exchange loss	184	504
Interest expense	49	124
Plant and equipment written off	1	63
Taxation	81	11
Interest income	(230)	(35)
Gain on disposal of plant and equipment	0	(63)
Share of profit of jointly controlled entity	(345)	(456)
Operating profit before changes in working capital	13,186	14,438
Payables	(2,537)	(1,267)
Receivables	(4,477)	(3,508)
Cash flow from operations	6,172	9,663
Interest received	230	35
Taxation (paid)/ refund	(337)	1,203
Net cash flow generated from operating activities	6,065	10,901
Investing Activities		
Proceeds from disposal of plant and equipment	0	60
Purchase of plant and equipment	(3,876)	(2,115)
Net cash flow used in investing activities	(3,876)	(2,055)
Financing Activities		
Proceeds from issuance of shares	0	378
Drawdown of finance lease	0	300
Issuance of shares to minority interest	449	0
Payment of share issuance expenses	0	(54)
Interest paid	(49)	(124)
Repayment of finance lease principal	0	(231)
Payment of dividends	(8,887)	(5,655)
Net cash flow used in financing activities	(8,487)	(5,386)
Net (decrease)/ increase in cash and cash equivalents	(6,298)	3,460
Effect of foreign exchange on cash and cash equivalents	175	250
Cash and cash equivalents at beginning of financial period	18,423	7,471
Cash and cash equivalents at end of financial period	12,300	11,181

The condensed consolidated statement of cash flow should be read in conjunction with the audited financial statements for the financial year ended 30 June 2011 and the accompanying explanatory notes attached to the interim financial report.



### UNAUDITED NOTES TO THE INTERIM FINANCIAL REPORT

#### 1. BASIS OF PREPARATION

The unaudited interim financial report has been prepared in accordance with the requirements of Financial Reporting Standards ("FRS") 134 Interim Financial Reporting and paragraph 9.22 and Appendix 9B of the Main Market Listing Requirements of Bursa Malaysia Securities Berhad ("Bursa Securities"). The interim financial report should be read in conjunction with the Group's most recent audited financial statements for the financial year ended 30 June 2011.

#### 2. CHANGES IN ACCOUNTING POLICIES

The accounting policies adopted in the preparation of the quarterly condensed consolidated financial statements are consistent with those of the audited financial statements for the year ended 30 June 2011 except for the adoption of:

		Effective dates
Amendments to FRS 2	Share-based Payment: Group Cash- settled Share-based Payment Transactions	1 January 2011
Amendments to FRS 7	Financial Instruments: Disclosures and FRS 1 Third time Adoption of Financial Reporting Standards	1 January 2011
IC Interpretation 4	Determining Whether an Arrangement Contains a Lease	1 January 2011
IC Interpretation 18	Transfers of Assets from Customers	1 January 2011
Amendments to IC Interpretation 14	Prepayment of a Minimum Funding	1 July 2011
IC Interpretation 19	Extinguishing Financial Liabilities with Equity Instruments	1 July 2011



### UNAUDITED NOTES TO THE INTERIM FINANCIAL REPORT

### 2. CHANGES IN ACCOUNTING POLICIES (cont'd)

The adoption of the above standards, amendments to published standards and IC interpretations are not expected to have material impact on the Group.

# 3. AUDITORS' REPORT OF PRECEDING AUDITED ANNUAL FINANCIAL STATEMENTS

The auditor's report on the financial statements for the financial year ended 30 June 2011 was not qualified.

### 4. SEASONAL / CYCLICAL FACTORS

The operations of the Group were not significantly affected by seasonal and cyclical factors during the financial quarter under review.

#### 5. UNUSUAL ITEMS

There were no significant unusual items affecting assets, liabilities, equity, net income or cash flows during the financial quarter under review and financial year to date.

#### 6. MATERIAL CHANGES IN ESTIMATES OF AMOUNTS REPORTED

There were no material changes in the basis of estimates of amounts previously reported which have a material effect in the financial quarter under review and financial year to date.

#### 7. MOVEMENT IN DEBT AND EQUITY SECURITIES

During the current financial quarter and financial year to date, there were no issuances, cancellation, repurchases, resale and repayments of debt and equity securities.



#### UNAUDITED NOTES TO THE INTERIM FINANCIAL REPORT

#### 8. DIVIDENDS PAID

The following dividends have been paid during the financial year to date :-

In respect of the financial year ended/ending	Dividend	Date of dividend payment	Amount paid
2011	2 <sup>nd</sup> interim dividend of 1.0 sen per ordinary share	19 September 2011	RM2,962,113
2011	Final dividend of 1.0 sen per ordinary share	1 December 2011	RM2,962,113
2012	Interim dividend of 1.0 sen per ordinary share	15 March 2012	RM2,962,113

#### 9. SEGMENT RESULTS AND REPORTING

Management monitors the operating results of its business units separately for the purpose of making decisions about resource allocation and performance assessment. Segment performance is evaluated based on operating profit or loss.

The two primary segments that are the focus of the management's internal financial and operational reporting structure are as follows:

- Outsourcing services comprising of BPO services which offers multi-lingual, multichannel customer care, technical support help desks, consultative sales and associated fulfillment.
- b. Training and consultancy includes educational and industrial training services primarily focused on customer care in the service industry.



# **UNAUDITED NOTES TO THE INTERIM FINANCIAL REPORT**

# 9. SEGMENT RESULTS AND REPORTING (cont'd)

Segmental analysis by business segment is as follows:

For the financial period ended 31 March 2012

FY 2012	Current Financial Period Ended 31.3.2012					
	Outsourcing services	Training and consultancy	Elimination	Consolidated		
	RM'000	RM'000	RM'000	RM'000		
Revenue from external customers	91,433	5,286	-	96,719		
Inter-segment revenue	762	845	(1,607)	-		
Total revenue	92,195	6,131	(1,607)	96,719		
Segment results	13,260	(292)		12,968		
Unallocated income/ other gains				32		
Depreciation				(3,625)		
Share of results of jointly controlled entity (net of tax)				345		
Finance income				230		
Finance cost				(49)		
Profit before taxation				9,901		
Taxation				(81)		
Net profit for the financial period				9,820		

For the financial period ended 31 March 2011

FY 2011	Preceding Financial Period Ended 31.3.2011						
	Outsourcing	Training and	Elimination	Consolidated			
	services	consultancy					
	RM'000	RM'000	RM'000	RM'000			
Revenue from external customers	100,129	6,364		106,493			
Inter-segment revenue	586	-	(586)	-			
Total revenue	100,715	6,364	(586)	106,493			
Segment results	14,181	(310)		13,871			
Unallocated income/ other gains		, ,		63			
Depreciation				(4,814)			
Share of results of jointly controlled entity							
(net of tax)				456			
Finance income				35			
Finance cost				(124)			
Profit before taxation				9,487			
Taxation				(11)			
Net profit for the financial period				9,476			



#### UNAUDITED NOTES TO THE INTERIM FINANCIAL REPORT

#### 10. VALUATION OF PLANT AND EQUIPMENT

There was no revaluation of plant and equipment during the financial quarter under review and financial year to date. As at 31 March 2012, all plant and equipment were stated at cost less accumulated depreciation.

#### 11. SUBSEQUENT EVENTS

There were no material events subsequent to the end of the financial quarter under review up to the date of the interim financial report.

#### 12. CHANGES IN THE COMPOSITION OF THE GROUP

There were no changes in the composition of the Group, including business combinations, acquisition or disposal of subsidiaries and long term investments, restructuring and discontinuing operations for the financial quarter under review.

#### 13. CONTINGENT LIABILITY OR CONTINGENT ASSET

There was no contingent liability or contingent asset arising since the last audited financial statement for the financial year ended 30 June 2011.

#### 14. COMMITMENTS

Commitments for the Group not provided for as at 31 March 2012 are as follows:

(a) Capital commitments

Current Financial Period Ended 31.3.2012 RM'000

In respect of plant and equipment

- Authorised and contracted

(b) Non-cancelable operating leases

Future minimum lease payments

- not later than 1 year
- later than 1 year and not later than 5 years

Current Financial
Period Ended
31.3.2012
RM'000

8,199
12,415
20,614



#### UNAUDITED NOTES TO THE INTERIM FINANCIAL REPORT

#### 15. SIGNIFICANT RELATED PARTY TRANSACTIONS

There were no significant related party transactions during the financial period under review.

#### 16. REVIEW OF PERFORMANCE

#### 16.1 PERFORMANCE BY QUARTER

Financial quarter ended	31 March 2012	31 March 2011	Increase/ (decrease)
Revenue	RM'000	RM'000	RM'000
Outsourcing	28,810	32,973	(4,163)
Training and consultancy	1,378	1,864	(486)
Total revenue	30,188	34,837	(4,649)
_			
Profit before taxation	2,920	3,196	(276)

#### Outsourcing

The Group's outsourcing business principally comprises services provided to clients on long term contracts. Additionally, clients require the Group to provide ad-hoc short term services. The lower revenue in the financial quarter under review compared to the preceding year corresponding quarter was primarily due to:

- a. Completion of short term contracts (RM1.7 million).
- b. Clients relocating support services to the countries where its customers are based (RM3.2 million)
- c. Lower training billings for the quarter (RM0.5 million)

The decrease was mitigated by an increase in revenue from newly secured clients (RM0.7 million).

### Training and consultancy

The reduction in training and consultancy is due to timing of commencement of training programs.



#### UNAUDITED NOTES TO THE INTERIM FINANCIAL REPORT

#### 16. REVIEW OF PERFORMANCE (cont'd)

#### 16.1 PERFORMANCE BY QUARTER (cont'd)

#### **Profit before taxation**

The reduction in profit before tax is due to the reduction in revenue mentioned above.

#### 16.2 PERFORMANCE BY FINANCIAL PERIOD

Financial period ended	31 March	31 March	Increase/
	2012	2011	(decrease)
	RM'000	RM'000	RM'000
Revenue	96,719	106,493	(9,774)
Profit before taxation	9,901	9,487	414

#### Revenue

The lower revenue for the financial period is attributable to the following factors:

- a. Completion of short term contracts (RM0.6 million).
- b. Clients relocating support services to countries where its customers are based (RM9.0 million)
- c. Decrease in training and consultancy revenue (RM1.1 million)

The decrease was mitigated by an increase in revenue from newly secured clients (RM0.9 million).

#### **Profit before taxation**

The higher profit before taxation despite the lower revenue is due mainly to the cessation of operating costs incurred in US in the previous period.



#### UNAUDITED NOTES TO THE INTERIM FINANCIAL REPORT

#### 17. COMPARISON WITH PRECEDING QUARTER'S RESULTS

Financial quarter ended	31 March 2012	31 December 2011	Increase/ (decrease)
Revenue	RM'000	RM'000	RM'000
Outsourcing	28,810	29,968	(1,158)
Training and consultancy	1,378	2,338	(960)
Total revenue	30,188	32,306	(2,118)
		·	
Profit before taxation	2,920	3,189	(269)

#### Revenue

The reduction in revenue for the current quarter as compared to the preceding quarter is due mainly to the followings:

- a. Completion of short term contracts (RM1.2 million).
- b. A client relocating support services to countries where its customers are based (RM0.2 million)
- c. Reduction in training and consultancy revenue during the quarter pending renewal of training contract (RM1.0 million)

The decrease was mitigated by an increase in revenue from newly secured outsourcing clients (RM0.3 million).

#### Profit before taxation

The reduction in profit before tax is due to the reduction in revenue mentioned above.

#### 18. PROSPECTS FOR FINANCIAL YEAR 2012

For the financial year ending 30 June 2012, the Group expects to maintain its current earnings. Newly secured business for the Group's education division that was expected to contribute approximately RM2.5 million to the Group's earnings in the 2<sup>nd</sup> half of the financial year ending 30 June 2012 could not be recognized as a result of a longer than anticipated implementation period. This newly secured business will contribute to the earnings for the Group in financial year ending 30 June 2013.



#### UNAUDITED NOTES TO THE INTERIM FINANCIAL REPORT

### 18. PROSPECTS FOR FINANCIAL YEAR 2012 (cont'd)

Scicom Lanka (Private) Limited and PT Scicom Indonesia will commence operations and offer a full suite of customer contact centre services by the end of the financial year ending 2012.

# 19. EXPLANATORY NOTES FOR VARIANCE OF ACTUAL PROFIT FROM PROFIT FORECAST OR PROFIT GUARANTEE

The Group did not publish any profit forecast in respect of the financial year ending 30 June 2012.

#### 20. TAXATION

Group Current tax Deferred tax

Current	Current	
Financial	Financial	
Quarter Ended	Period Ended	
31.3.2012	31.3.2012	
RM '000	RM '000	
60	102	
(166)	(21)	

Scicom's Multimedia Super Corridor pioneer status accords the Company with tax exemption on its statutory income in Malaysia. The Group's effective tax rate for the current financial year is thus lower than the Malaysian statutory tax rate of 25%.

#### 21. DIVIDENDS

	Current Period	Preceding Period
	To Date	To Date
	31.12.2011	31.12.2010
Interim dividend for the financial year		
ended 30 June	2012	2011
Approved and declared on	17 February 2012	9 February 2011
Date paid	15 March 2012	10 March 2011
Based on register of members dated	2 March 2012	25 February 2011
Amount per share	1.0 sen tax exempt	1.0 sen tax exempt
Net dividend paid (RM)	2,962,113	2,962,113



# **UNAUDITED NOTES TO THE INTERIM FINANCIAL REPORT**

### 21. DIVIDENDS

Interim dividend for the financial year ended 30 June	Current Period To Date 31.12.2011 2011	Preceding Period To Date 31.12.2010
2 <sup>nd</sup> interim Approved and declared on Date paid Based on register of members dated Amount per share Net dividend paid (RM)	15 August 2011 19 September 2011 5 September 2011 1.0 sen tax exempt 2,962,113	- - - -
Total interim dividend payable/ paid	<u>5,924,226</u>	<u>2,962,113</u>
Final dividend for the financial year ended 30 June	2011	2010
Approved and declared on Date paid Based on register of members dated Amount per share Net dividend paid (RM)	3 November 2011 1 December 2011 17 November 2011 1.0 sen tax exempt 2,962,113	10 November 2010 2 December 2010 18 November 2010 1.0 sen tax exempt 2,692,830

### 22. STATUS OF CORPORATE PROPOSALS ANNOUNCED

There were no corporate proposals announced but not completed as at 18 May 2012, being the date of this report.

#### 23. GROUP BORROWINGS AND DEBT SECURITIES

The Group does not have any borrowings and debt securities as at 31 March 2012.



#### UNAUDITED NOTES TO THE INTERIM FINANCIAL REPORT

#### 24. CHANGES IN MATERIAL LITIGATION

There were no material litigation matters dealt with during the financial year to date or pending as at 18 May 2012, being the date of this report.

#### 25. EARNINGS PER SHARE ("EPS")

The basic earnings per share for the financial quarter under review are computed as follows:

Profit attributable to the Owners of the Company for the financial period (RM'000) Weighted average number of ordinary shares in issue ('000)

Basic earnings per share (sen)

Current Financial Quarter Ended 31.3.2012	Current Financial Period Ended 31.3.2012
3,027	9,821
296,211	296,211
1.02	3.32

Diluted earnings per share is not applicable as the Company has no potential ordinary shares to be issued.



# **UNAUDITED NOTES TO THE INTERIM FINANCIAL REPORT**

#### 26. REALISED AND UNREALISED PROFIT

The breakdown of the retained profit of the Group as at the reporting date, into realized and unrealized profits, is as follows:

	As at Current	As at
	Financial	Financial
	Period Ended	Period Ended
	31.3.2012	31.12.2011
	(Unaudited)	(Unaudited)
	RM'000	RM'000
Total retained profit for Scicom and its subsidiaries :		
- Realised	21,150	24,270
- Unrealised	1,518	(981)
	22,668	23,289
Total share of retained profit from jointly controlled entity :		
- Realised	1,475	1,333
- Unrealised	-	-
	24,143	24,622
Add : Consolidation adjustments	5,363	4,821
Total Group retained profits as per consolidated accounts	29,506	29,443

By order of the Board of Directors

LEO SURESH ARIYANAYAKAM DIRECTOR 18 May 2012